“Congratulations to WCEDP for helping make Wright County the 4th fastest growing county in Minnesota from 2000 to 2018! On behalf of the Star Bank team, we look forward to continuing our membership in WCEDP and working with all of you to continue assisting local businesses/communities and highlighting all that Wright County has to offer businesses, families and individuals!” --Craig Manz, StarBank

“Wright County Economic Development Partnership continues to be an excellent organization to be involved with. The Partnership continues to provide not only business opportunities, but also is a great resource for networking with other businesses as it relates to day to day operations & services we can draw upon in Wright County.” -- Mike Bauer, Bauer Design Build

“We so appreciate what the WCEDP does to support our local businesses and our local Chamber offices. We are all in it together to help make our area grow and prosper!” -- Sue Olmschied, Buffalo Area Chamber of Commerce

Value and Support Statement: what is it that the Partnership does?

The Wright County Economic Development Partnership’s mission is to create a healthy and diverse environment for existing, expanding, and new businesses - which in turn creates employment opportunities and enhances the overall economic vitality of the region thereby benefiting the businesses, communities, and citizens of Wright County.

WCEDP fulfills its mission by providing technical and financial assistance to businesses in Wright County and those looking to locate in Wright County. The Partnership also provides economic development assistance to the 16 communities. WCEDP is a non-profit corporation financially supported by local community governments, the county, and area businesses dedicated to supporting and creating a sustainable economic profile in Wright County. We maintain a powerful and resourceful website at www.wrightpartnership.org. Wright County, its communities, and businesses are prepared for growth—we invite you to explore the opportunity of working together with us to further our impact!

We fulfill our mission working alongside our partners through these key areas:

- Business Development
- Site Selection and Promotion
- Marketing the County
- Financial Packaging (we also administer our own Revolving Loan Fund)
- Capacity Building Seminars (monthly)
- Direct Networking
- Workforce Development
- Business Counseling (we are now a Small Business Development Center through SCSU!)

The value member investor’s gain from the Partnership is both direct and indirect. Member investor’s directly gain from the functions listed above. This extensive list of functions is supported by WCEDP and its member investors, providing a powerful, partnership-oriented organization dedicated to enhancing Wright County. The indirect benefit is through supporting a County-wide effort to increase the vitality of our region. Your support enables the Partnership to directly aid our local businesses and community which directly supports your entity.
MEMBER INVESTOR APPLICATION AND INVOICE

Please complete and send with payment to:
(Payable to WCEDP):
Economic Development Partnership of Wright County
6800 Electric Drive PO Box 525
Rockford, MN 55373

Company ____________________________
Contact Name __________________________________________________________
Address ________________________________________________________________
City ____________________________ State _______ Zip ____________________
Phone ____________________________
Email: ____________________________ Web Address __________________________

Business Category (select from attached page)
Products/Services Offered ________________________________________________

Primary Market Area _________________________________________________
If lender, what are your total deposits? _________________________________
If city or township, what is your total population? _________________________
If other business, what is your full time employee count? ____________________

Membership Investment Amount (see below support structure): ____________________

Description of your business: ______________________________________________
________________________________________________________________________
________________________________________________________________________
Referral name/business: ___________________________________________________

Please check the following services that your business/organization would like more information on:

<table>
<thead>
<tr>
<th>Gap Financing</th>
<th>Wright County Stats</th>
</tr>
</thead>
<tbody>
<tr>
<td>Workforce Development</td>
<td>Technical Assistance</td>
</tr>
<tr>
<td>Property Database</td>
<td>Volunteer Opportunities</td>
</tr>
<tr>
<td>Lending Information</td>
<td>Networking Opportunities</td>
</tr>
</tbody>
</table>

Thank you for your membership investment!
2020 Member Investor Support Structure

**Associate**  
$310  
(not for profit organizations that do workforce training & economic development)

**Banks and Lending Institutions**  
<table>
<thead>
<tr>
<th>Deposits up to $24.9M</th>
<th>$443.00</th>
</tr>
</thead>
<tbody>
<tr>
<td>Deposits of $25M to $49.9M</td>
<td>$721.00</td>
</tr>
<tr>
<td>Deposits of $50M+</td>
<td>$999.00</td>
</tr>
</tbody>
</table>

**Businesses***  
(Healthcare, Contractors, Developers, Manufacturing, Realtors, Engineering, etc.)  
<table>
<thead>
<tr>
<th>Number of Employees</th>
<th>Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 to 10 employees</td>
<td>$320.00</td>
</tr>
<tr>
<td>11 to 24 employees</td>
<td>$443.00</td>
</tr>
<tr>
<td>25+ employees</td>
<td>$567.00</td>
</tr>
</tbody>
</table>

**Entertainment Industry**  
$310.00

**Municipalities****  
<table>
<thead>
<tr>
<th>Population Range</th>
<th>Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>&lt;1000 to 1250</td>
<td>$155.00 plus .10/capita</td>
</tr>
<tr>
<td>1251 to 4999</td>
<td>$620.00 plus .10/capita</td>
</tr>
<tr>
<td>&gt;5000</td>
<td>$2,000.00 plus .10/capita</td>
</tr>
</tbody>
</table>

**Townships**  
$165.00 plus .10/capita

**Utility Providers**  
$2,000.00 plus .10/capita

**Wright County**  
$130,000.00

**Honorary Members** (Chambers of Commerce)  
FREE

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*number of employees includes active owners, management, and regular employees over 20 hours per week  
**per capita rates are based on most recent projections provided by the State of MN
2020 Board of Directors

**Brian Koslofsky, Chair**  
Wright Tech Center  
1405 3rd Ave NE  
Buffalo, MN 55313  
Phone (763) 684-2200  
brian.koslofsky@wrighttech.org  
*Management Committee*  
Exp 12/20 – Term I

**Tim Zipoy**  
Central MN Jobs & Training  
PO Box 720; 406 7th St E  
Monticello, MN 55362  
Phone (763) 271-3722  
tzipoy@cmjts.org  
*Awards Committee*  
Exp 12/20 – Term VIII

**Keith Franklin**  
Franklin Outdoor Advertising  
20092 Edison Cir. E; PO Box 188  
Clearwater, MN 55320  
Phone (320) 558-3000  
kfranklin@franklinoutdoor.com  
Exp 12/20 – Term III

**Phil Kern, Vice Chair**  
City of Delano  
234 2nd St N; PO Box 108  
Delano, MN 55328  
Phone (763) 972-0565  
pkern@delano.mn.us  
*Management Committee*  
*Marketing Committee*  
Exp 12/22 – Term II

**Patrick Baumgard**  
Citizen's State Bank (Montrose)  
145 Nelson Blvd  
Montrose MN 55363  
Phone (763) 658-6244  
patrickb@bankwaverly.com  
*Awards Committee*  
Exp 12/20 – Term II

**Brian Streich**  
Larson Building  
200 1st St S,  
Buffalo, MN 55313  
Phone (612) 257-1993  
brian.streich@larsonbuilding.com  
*Golf Committee*  
Exp 12/21 – Term II

**Ryan O'Connor, Past Chair**  
Wright Hennepin, CEA  
6800 Electric Drive  
Rockford, MN 55373  
Phone (763) 477-3000  
roconnor@whe.org  
*Management Committee*  
Exp 12/22 – Term II

**Gene Janikula**  
Woodland Township  
1754 Co Rd 112  
Montrose, MN 55363  
Phone (952) 955-1785  
gbjanikula@gmail.com  
Exp 12/22 – Term IX

**Kelly Hinnenkamp**  
City of Annandale  
PO Box K  
Annandale, MN 55302  
Phone (320) 274-3055  
khinnenkamp@annandale.mn.us  
Exp 12/20 – Term II

**Randy Voeller, Sec/Treasure**  
CorTrust Bank  
PO Box 960  
Monticello, MN 55362  
Phone (763) 271-7201  
rvoeller@cortrustbank.com  
*Management Committee*  
*Finance Committee*  
Exp 12/22 – Term IV

**Scott Johnson**  
Xcel Energy  
8701 Monticello Lane  
Maple Grove, MN 55369  
Phone (763) 493-1631  
scott.d.johnson@xcelenergy.com  
Exp 12/21 – Term V

**Fritz Budig**  
Grindstone Construction  
300 Brighton Ave. S.  
Buffalo, MN 55313  
Phone (763) 972-2804  
fritzb@grindstonecs.com  
Exp 12/21 – Term I

**Michael Potter**  
Wright County Commissioner  
10 NW 2nd St., Room 235  
Buffalo, MN 55313  
Phone (763) 682-7696  
michaelpotter@co.wright.mn.us  
*Management Committee*  
Exp 12/21 - Term II

**Marc Weigle**  
City of St. Michael  
11800 Town Ctr Dr Ste 300  
St. Michael, MN 55376  
Phone (763) 497-2041  
mweigle@ci.st-michael.mn.us  
*Marketing Committee*  
Exp 12/22 – Term VI

**Sheila Zachman**  
Commercial Realty Solutions  
3 Hwy 55 W  
Buffalo, MN 55313  
Phone (763) 244-0600  
Szachman@commrealtyolutions.com  
*Golf Committee*  
Exp 12/21 – Term I