



“WRIGHT” NEXT TO THE METRO

2010 Membership with the Partnership

There are lots of reasons to belong to the Partnership:

“We found the information that you had supplied to us, to be very beneficial towards accomplishing our goal.” --Jack Clark of Notable Options in Buffalo

“It's impressive as to how well you run the organization” -- Peter Dugan, CB Richard Ellis

“Wright County Economic Development Partnership continues to be an excellent organization to be involved with. The Partnership continues to provide not only business opportunities, but also is a great resource for networking with other businesses as it relates to day to day operations & services we can draw upon in Wright County.” -- Mike Bauer of Bauer Design Build, LLC

“Wright County has a great program. In any other market you would be considered great, because counties usually don't do as good a program as you do.” -- Whitney Peyton, CB Richard Ellis.

“These are the movers and shakers of what's happening in Wright County! We should be part of this organization.” -- Rick Borden, Larson Allen

Consider this:

- Network with community and industry leaders from cities, contractors, developers, and realtors from Wright County and those interested in doing business in Wright County.
- Promote your business to other businesses. All members will be listed in our new Directory, which will be distributed throughout Wright County. Members only can purchase additional advertising in this new Directory.
- Attend events and receive a membership discount. This discount will be between \$25 and \$15 per event.
- Stay in touch with development news in Wright County. Our monthly newsletter features stories about industry and development in Wright County.
- Reach out to thousands through our webpage, www.wrightpartnership.org and get a link from our site to your site.

MEMBERSHIP APPLICATION AND INVOICE

Please complete and send along with payment to
(checks payable to **EDP of Wright County**):
Economic Development Partnership of Wright County
PO Box 525, 6800 Electric Drive
Rockford, MN 55373

Membership Investment Amount (**now through 12/31/10**) _____

Company _____

Contact _____

Address _____

City State Zip _____

Phone _____ Fax _____

Email _____ Web Address _____

Business Category (select from attached page) _____

Products/Services Offered _____

Primary Market Area _____

If lender, what are your total deposits? _____

If city or township, what is your total population? _____

If other business, what is your full time employee count? _____

25 word description of your business: _____

Please check the following services that your business would like more information on:

- | | |
|--|---|
| <input type="checkbox"/> Gap Financing | <input type="checkbox"/> Location Lead Program |
| <input type="checkbox"/> Workforce Development | <input type="checkbox"/> Technical Assistance |
| <input type="checkbox"/> Community Planning Programs | <input type="checkbox"/> Volunteer Opportunities |
| <input type="checkbox"/> Lender Lead Program | <input type="checkbox"/> Networking Opportunities |

Thank you for your membership investment!

2010 MEMBERSHIP DUES STRUCTURE

Associate \$250.00
(Non profit organizations that do workforce training & Economic Development)

Banks & Lending Institutions
Deposits up to \$24.9 M \$350.00
Deposits of \$25 M to \$49.9 M \$600.00
Deposits of \$50 M + \$825.00

Businesses
(Includes Healthcare, Contractors, Developers, Engineering, Marketing, Manufacturing, & Realty)

1 – 10 employees ** \$260.00
11 – 24 employees ** \$365.00
25 plus employees ** \$470.00

Entertainment Industry \$250.00 (Includes Golf Courses & Restaurants)

Municipalities
<1000 \$ 125.00 plus .10 per capita*
1001-2500 \$ 525.00 plus .10 per capita*
2501-4999 \$ 525.00 plus .10 per capita*
>5000 \$1025.00 plus .10 per capita*

Townships \$125.00 plus .10 per capita*

Utility Companies \$1025.00 plus .10 per capita*

Wright County \$ 45,000

Honorary Members FREE
(Chamber of Commerce & Business Education Support Organizations)

* **Per capita rates are based on most recent projections**

** **Number of employees includes active owners and management and pertains to regular employees (more than 20 hours per week).**

The Partnership will work for communities through...

Site Promotion & Marketing

The Partnership markets Wright County and its 16 cities as one economic entity. Leveraging public and private dollars, the Partnership can do more through smart brand position marketing Wright County, than any one community can do on its own. A comprehensive marketing plan is in place to position Wright County as the “Wright” place for business in the new millennium.

With the help from our 16 cities, the Partnership has a complete list of available land and buildings for industrial development. This inventory is listed on our webpage and is distributed directly to site locators and interested businesses.

We also produce and make available a county-wide marketing piece that individual Communities may utilize and tailor for their economic development needs.

Connect & Promote Relationships with Private and Public Resources

Through years of development work and constant networking in the local, regional, and state arenas, the Partnership has contacts to many resources that can provide help for many development challenges and business needs. If we don't know where a resource can be found, we know someone, who can. Please contact us with your requests. Every call is important to us.

Community Development & Resource Development

The Partnership will work with communities by connecting financial and technical resources. ***Here's what we can do:***

- Identify the need that exists.
- Match financial and technical resources with the businesses and organizations that need them.
- Write stories and news releases about successful community development projects to Distribute to the media.

Business Retention and Expansion

It is important that we retain existing businesses and foster their growth. The Partnership conducts site visits with a cross-section of Wright County's businesses. These visits identify challenges and opportunities that businesses are facing as well as future expansion plans. We also would be glad to provide guidance and/ or participate with any Business Retention and Expansion Program in the local communities.

Meetings / Events held by the Partnership

Annual Meeting 3rd Friday morning January

Development Seminars

Development luncheon seminars held in February, March, April, May, June, July, August, September, October, November & December.

Golf Event Once a year in early September

Business Seminar Winter or Mid-year

Board Meetings 3rd Friday at 8:15 a.m.
(held every other month starting with the Annual meeting in January)

Management Meetings 3rd Friday at 8:30 a.m.
(held every other month starting in February)

Finance Committee Meetings 1st Tuesday at 8 a.m. at
Mid-Country Bank of Buffalo
(held only when we have a loan application or other business)

Marketing Committee Meetings Before the monthly luncheon seminars
& Membership at 10:30 a.m.

Awards Committee Meetings 4th Tuesday at 3:30 p.m.
Quarterly meetings

Board members are asked to participate and help with these events whenever it appropriate.

2010 Board of Directors

Meets on 3rd Friday every other month at 8:15 am starting in January

Marc Weigle, Chair

City of St. Michael
763-497-2041
mweigle@ci.st-michael.mn.us
Exp 12/10 – Term II

Brian Streich, Vice Chair

PALO
320.286.6133
brian@palocompanies.com
Exp 12/12 – Term II

Tom Screeden, Sec/Treasure

Bankwest
763-477-5231
TomS@bankwestmn.com
Exp 12/11 – Term I

Pat Sawatzke

Wright County Commissioner
763.682.7687
PSawatzke@tds.net
Exp 12/12 – Term III

Wayne Elam, Past Chair

Commercial Realty Solutions
763.229.4982
welam@commrealtysolutions.com
Exp 12/12 – Term III

Mark Casey

City of Annandale
320.274.3055
mcasey@annandale.mn.us
Exp 12/12 – Term II

Gene Janikula

Woodland Township
952.955.1785
fjanikula@aol.com
Exp 12/10 – Term V

Scott Johnson

Xcel Energy
763-493-1631
scott.d.johnson@xcelenergy.com
Exp 12/12 – Term II

Brian Matzke

Citizens State Bank
763.658.4417
brianm@bankwaverly.com
Exp 12/10 – Term II

Tim Zipoy

Central MN Jobs & Training
763.271.3722
tzipoy@cmjts.org
Exp 12/11 – Term V

Megan Barnett

City of Monticello
763.271.3208
megan.barnett@ci.monticello.mn.us
Exp 12/10 – Term I

Jaime Simonson

North Hennepin Comm. College
763.424.0887
Jaime.simonsen@nhcc.edu
Exp 12/08 – Term I

Keith Franklin

Franklin Outdoor Advertising
320.558.3000
kfranklin@franklinoutdoor.com
Exp 12/11 – Term I

Mike Melton, Chair

HTG Architects
952.278.8880
mmelton@htg-architects.com
Exp 12/10 – Term II

Wayne Bauernschmitt

Wright Hennepin Electric
763.477.3095
wbauernschmitt@whe.org
Exp 12/11 – Term II